

PROFESSIONAL BANKING FUNDAMENTALS

BECOME PROFESSIONALLY QUALIFIED TO INCREASE YOUR CONFIDENCE & STATUS

WHO IS THIS PROGRAM FOR?

It is an ideal introduction to the banking industry, for those new or intending to join the sector plus existing retail and commercial bankers seeking an entry point to a globally recognised professional qualifications pathway. Also considered highly beneficial for those working in non-banking specialist areas such as HR, IT, Risk and Marketing as it helps develop overall banking acumen, understanding of core banking functions, principles and introduces ethical professionalism.

ENTRY REQUIREMENTS

The Professional Banking Fundamental has no formal entry requirements. Participants can complete the Professional Banking Fundamentals straight from academic studies or with previous financial services knowledge and experience. Work experience is helpful but not essential.

COURSE STRUCTURE

The on-line program has been built around the following core chapters:

- The Business of Banking and Economic Environment
- The Regulatory and Legal Environment
- Products and Services
- Meeting Customers' Needs Professionally
- Credit and Consumer Lending
- Risk and Risk Management
- Ethics and Professionalism in Banking

HOW IS THIS PROGRAM DELIVERED?

The solution will be supplied on-line via an externally hosted Learning Management System and includes:

- Comprehensive textbook providing the core learning materials & case studies to build capability;
- Concise e-learning modules re-enforcing the key learning objectives from each course chapter; and
- Checkpoint exams post each chapter to confirm knowledge and application.

ASSESSMENT

A 2 hour online multiple choice assessment of 100 questions conducted under supervisory conditions. Assessment is available on demand with results provided immediately on completion.

LEARNING OUTCOMES

Knowledge, Understanding and Skills

On successful completion of this module, students will be able to:

1. Explain the purpose, influences and functions of banking in Australia.
2. Understand how key regulatory and legal requirements influence the way in which banks operate.
3. Describe how banking products and services can meet customer needs.
4. Describe the principles of providing high quality service to customers.
5. Understand the key principles of credit and consumer lending and how these are used to provide appropriate outcomes for the customers and the bank.
6. Describe the role of risk and risk management frameworks and processes in banking.
7. Explain the importance of high standards of ethical conduct in banking and the practicalities of applying those standards.

FINSIA partner: **Chartered Banker**

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is Australasia's leading professional body for the financial services industry.

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THE PROFESSIONAL EXCELLENCE PATHWAY

YOUR PROFESSIONAL QUALIFICATIONS

Professional Banking
Fundamentals

Certified Professional
Banker

Chartered Banker

PROFESSIONAL BANKING FUNDAMENTALS

The Professional Banking Fundamentals is the initial entry point. It is considered the foundation qualification that most banking employees should seek providing the knowledge to critically analyse banking concepts and apply professional judgement and expertise to make informed decisions in the banking and finance industry.

CERTIFIED PROFESSIONAL BANKER

The Certified Professional Banker supports deeper skill development in specific functions including credit risk management, banking team leadership and business banking. Program is structured to an undergraduate level of complexity and requires similar levels of application and study.

CHARTERED BANKER

The Chartered Banker is suitable for senior practitioners including business and corporate bankers and the institution's leadership team. FINSIA is working with and will accredit universities to provide the Chartered Banker which may also be linked to a Masters level qualification.

YOUR PROFESSIONAL MEMBERSHIP

AFFILIATE
Kickstart
your career



ASSOCIATE
Accelerate
your career



**SENIOR
ASSOCIATE**
Maximise your
career



FELLOW
Give back
to the industry



SUPPORTING YOUR CAREER PROGRESSION & DEVELOPMENT

RECOGNITION

FINSIA post nominal letters recognise your place and contribution to our professional community.

BELONGING

Connection to thousands of leading professionals gives you a sense of belonging and networking opportunities with fellow industry peers and senior leaders.

ETHICS

As a professional member you are held accountable to adhere to a shared code of conduct.

CPD

Your commitment to maintain professional skills and technical knowledge is made easier with a range of events, access to trusted information sources, research papers, the FINSIA member portal and partnership publications.

PROFESSIONAL QUALIFICATIONS

Professional qualifications gives you the ability to demonstrate you have reached a standard of industry competence.